

# Foreign Trade Zone Forum



Foreign Trade Zones (FTZs) help small  
businesses in the global market place

## EVENT

Foreign Trade Zone Forum

## DATE

January 24, 2012

## LOCATION

Hillwood Development Corporation  
13600 Heritage Parkway, Suite 200  
Fort Worth, Texas 76177

## TELEPHONE

(817) 224-6000

The Foreign Trade Zone Forum is presented by the North Texas District Export Council (NTDEC). The NTDEC is one of the nationwide networks of DEC's which make significant contributions to America's international competitiveness. It is comprised of a diverse group of volunteer International Trade Professionals representing regions throughout North Texas.

The District Export Councils contribute leadership and international trade expertise to complement the U.S. Commercial Service's export promotion efforts through counseling businesses on the exporting process and conducting trade education and community outreach. The primary objectives of the NTDEC are to educate the community about free trade and its benefits, and include "how to" education to promote exports by companies in our area.

## PROGRAM

### REGISTRATION & NETWORKING

9:30 AM - 10:00 AM

### WELCOME & INTRODUCTION

10:00 AM - 10:15 AM

Steve Boecking, Hillwood Development  
Company, LLC

### FTZ OPERATIONS

10:15 AM - 10:35 AM

Kathy Wilkins, Alliance Operating  
Services

### FTZ SUPPLY CHAIN BENEFITS

10:35 AM - 10:55 AM

Curtis Spencer, IMS Worldwide Inc.

### FTZ USER PERSPECTIVE

10:55AM - 11:15AM

Jeff Sambrosky, Collective Technology

### USING FTZs IN FOREIGN COUNTRIES

11:15 AM - 11:35 AM

Amir Morani, CPA CMA CFM CTP,  
Dubai Airport Freezone

### AUDIENCE Q&A

11:35 AM - 12:00 PM

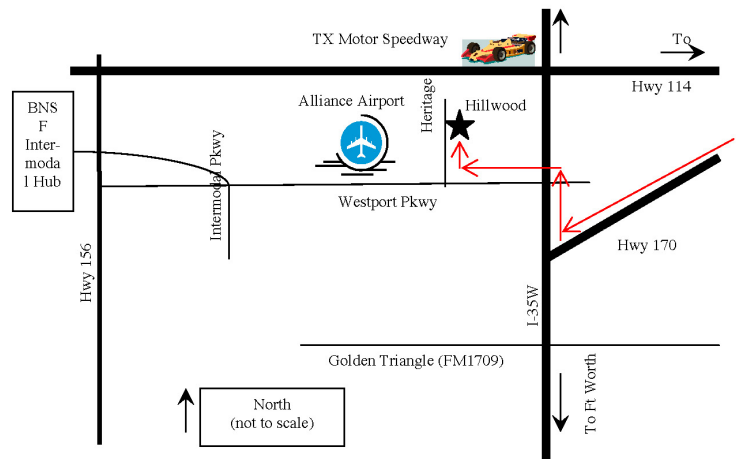
### ADJOURN

12:00 PM

### REGISTER AT

[EXPORTTEXAS.COM/NORTHTEXAS/  
EXPORTFORUM/FTZ/FTZ-FORUM.ASP](http://EXPORTTEXAS.COM/NORTHTEXAS/EXPORTFORUM/FTZ/FTZ-FORUM.ASP)

# Event Details



## PARTICIPATE IN THE FORUM TO LEARN HOW TO:

ELIMINATE IMPORT DUTIES ON ASSEMBLING IMPORTED PARTS

GET RELIEF FROM INVERTED TARIFFS

IMPROVE CASHFLOW

TAKE YOUR PRODUCT FASTER AND CHEAPER TO YOUR CUSTOMER

ESTABLISH A FISCAL REPRESENTATION IN A FOREIGN COUNTRY'S FTZ

USE YOUR FREIGHT FORWARDER'S FOREIGN OFFICE/WAREHOUSE  
ASSETS

DEFER DUTIES AND VAT

ELIMINATE DUTIES ON WASTE AND SCRAP

# Event Speakers

## PANELISTS

### **Amir Morani, A. Morani CPA P.C.**

President, A. Morani CPA P.C., has been involved in the study and serves as Country Representative for the USA and Canada of the Dubai Airport Free Trade Zone. He has supervised the detailed study and analysis of Free Zone projects in: Tanzania, Vietnam, Malaysia and Middle Eastern countries, and has had international exposure in the USA, East Africa, South and Central Asia and the Middle East.

### **Curtis Spencer, IMS Worldwide**

President of IMS Worldwide, headquartered in Houston specializes in consulting for developers and real estate trusts who seek guidance as it relates to property value, port efficiencies and site selection differentiators. His expertise covers: Logistics and intermodal shipping trends, ports, inland ports and rail-served logistics centers; the development and utilization of Foreign Trade Zones for importers and exporters; all aspects of Custom's issues and compliance, specifically those related to Homeland Security.

### **Joe Sambrosky, Collective Enterprise**

President/CEO of Collective Enterprise, specializes in domestic and foreign FTZ's. Joe began his International business career in 1978 with Borg Warner Corporation (Automotive Group) until 1988 when he helped create Seltec (Selective Technology). During this time he conducted face-to-face business in 31 countries and provided sales and service to another 9 countries including Foreign Trade Zone manufacturing operations.

### **Kathy Wilkins, Alliance Operating Services**

Vice President of Alliance Operating Services, a licensed Customs broker with a 25 year background in logistics and global supply-chain design engineering. She has an extensive background in supply-chain engineering including infrastructure development, procurement, systems integration, manufacturing and process implementation. The past several years have been dedicated to the economic development of the United States' competitive advantages through manufacturing and distribution through the use of the Foreign Trade Zones program.

## MODERATOR

### **Steve Boecking, Hillwood Development Corporation**

Vice President at Hillwood Properties, oversees management, operation and service provision for the 9,600 acre Foreign Trade Zone in Alliance, Texas. He is an active member of the National Association of Foreign Trade Zones, is co-chair of the Membership Committee and serves on both the FTZ Grantee Committee and Nominating Committee. Mr. Boecking, as a member of the Council of Supply Chain Management Professionals, received the "2007 Outstanding Contribution to the DFW Logistics Community Award".